





PIM's Junior Inter. Club #4

CP ALL PCL is opening its doors at various subsidiaries to junior high school students.

Background:

Panyapiwat Institute of Management (PIM) is pioneering the Work-Based Education (WBE) in Thailand. The fundamental objective of WBE is to give university graduates a head start in their careers. WBE Gives University graduates not only the academic theories necessary for the professional career but also gives them an opportunity to apply these theories in a real work environment. PIM is always researching new ways to engage high school students to better understand the expectations of the new generation of future managers and leaders. "PIM's Junior Inter. Club" is one of such initiatives designed exclusively for International Schools in Thailand.

Objectives:

- To engage High School students in networking operations of CP ALL PCL and Subsidiaries
- To educate High Schools students in the power of networking
- To promote Work Based Education of PIM, the corporate university of CP ALL PLC
- To introduce students to the real working environment
- To show the importance of a multi lingual workforce (Thai, Chinese, English, German, etc)
- To show variety in the career through company visits, office settings, and distribution centers

Target: Thai and International high school students in the Bangkok area, grades 11 and 12

Number of attendants: 40 Students

Criteria for attendant's application:

Write an essay about "My dream convenience store" with 350-500 wordings.

Theme of Program:

- 1) Study and work the highlight programs with the departments of international network.
- 2) Opportunity for company visit from each international network companies.

Students Tasks:

Each student will be assigned

- 1) Summarize content of meetings and activities.
- 2) Participate in various department meetings and activities.
- 3) Report and present experience in CP ALL, including lessons learned, and experience gained at the end of the specified period.

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Program:

Total of two weeks including study & work in the office, company visits and presentation.

| Week 1 | December 12, 2016 | December 13, 2016 | December 14, 2016 | December 15, 2016 | December 16, 2016 | | | |
|-----------|--|---|--|--|---|--|--|--|
| | 08.00 am 12.00 am. | | | | | | | |
| | Orientation day: | Modern Trade Business Management: | Company Visit: | Strategic Marketing Management: | • Lecture : Food Product Management | | | |
| | Learn about • CP GROUP • CP ALL • iMTM | • Lecture : Modern Trade Business Management • Workshop "My Store" | Lecture: Logistics and Supply Chain Management Workshop "Beer Game" | Lecture : Strategic Marketing Management | | | | |
| | 01.00 pm. – 04.30 pm. | | | | | | | |
| | • GO GAME | • 7-11 Store Tour • Site Visit **MAKRO** | • Site Visit **CP ALL Distribution Centre** (at Mahachai) | • Workshop "Inside out: brain energizing" | • Workshop : Food Business Management | | | |

| Week 2 | December 19, 2016 | December 20, 2016 | December 21, 2016 | December 22, 2016 | December 23, 2016 | | | |
|-----------|--------------------------------------|------------------------------------|--|--|--|--|--|--|
| | 08.00 am 12.00 am. | | | | | | | |
| | AVI: • Aviation Business Management | International Relations Networking | Company Visit: • Lecture : Digital Marketing • Workshop | Cultural Activities • Japan "Origami" • China "Chinese paper cut" | • Presentation to CP ALL's Executives (10 minutes: 1 person) | | | |
| | 01.00 am. – 04.30 pm. | | | | | | | |
| | AVI: • Workshop | • Site Visit ** TAN LAND ** | • Site Visit **Orami Company** | Recap and summarize the CP ALL's Experience Preparation for Presentation | Certification (Scholarship from PIM) | | | |

Note: the program above is a sample, schedules may vary

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